



GRAYCO
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Grayco Partners Factsheet

Creating Timeless Residential Environments Today

About Grayco Partners:

Grayco Partners is a national real estate firm specializing in the investment, development and management of multifamily communities in major U.S. metropolitan markets. Grayco Partners builds expertly designed, classic multifamily living environments. The cornerstones of our business are a superior and lasting product, a premium location and a sound financial structure. As an investment builder, Grayco Partners has a long-term commitment to its business and to its communities.

Grayco Snapshot:

- National real estate development firm
- Invests, builds and manages well-designed, sustainable multifamily communities
- Establishing footholds in strong growth urban markets
- Markets include Houston, Atlanta, Dallas, South Florida, Denver, Austin
- Grayco team has 75+ years collective experience in superior real estate projects
- Proven leadership in multifamily real estate sector, with experience developing over \$2 billion of high quality multi-family housing communities in various major U.S. markets
- Secure financial platform and capabilities: well-capitalized from private and public sources
- Founded in 2006
- 14 employees
- Headquartered in Houston

The Grayco Difference: Investment Builder

As an investment builder, Grayco recognizes that the best locations improve with time. A consistent long-term approach to the business and the real estate portfolio sets Grayco Partners apart. Grayco selects urban markets with highly promising demographics: resilient economies and strong growth potential. Within these communities, Grayco invests in, develops and manages high quality multifamily living environments. Investing for the long term provides Grayco the opportunity to establish meaningful footholds in key markets, and to offer its specialized brand of well-crafted multifamily communities.



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Grayco Business Strategy: Specialized Approach

- Long-term investment in multifamily real estate in diverse markets
- Lasting product: High standards of design, materials and craftsmanship
- Premium locations: Targeting high-demand and growing U.S. urban markets
- Sound financial structure, disciplined, conservative strategy
- Extensive business networks and alliances, including joint venture with Camden Property Trust (NYSE:CPT)
- Level organizational style: allows hands-on involvement in all enterprise phases



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